Saves Time and Money

Through its subsidiaries, they mainly operate in four business segments: oil, chemical, lubricant and R & D. In mid-2012 SK Innovation did a demo installation of analysers from NEO Monitors for measuring oxygen. The laser technology used in the solutions from NEO was new to the Korean market. After a 6 month demo period SK Innovation evaluated the test unit carefully based on many parameters. The result was very positive and proved that solutions from Neo Monitors were superior in the competition.



CHALLENGES

Through its subsidiaries, they mainly operate in four business segments: oil, chemical, lubricant and R & D. In mid-2012 SK Innovation did a demo installation of analysers from NEO Monitors for measuring oxygen. The laser technology used in the solutions from NEO was new to the Korean market. Because of this, SK Innovation was skeptical to the new way of measuring gas. Based on recommendations from Neo Monitors distributor in Korea, Hanaenviro, a test unit was deployed and tested.

SOLUTION

Zirconium-based O₂ monitors have long traditions in the Korean market. The laser technology and the LaserGas products from NEO Monitors introduce a new way of measuring gas. After a 6 month demo period SK Innovation evaluated the test unit carefully based on many parameters. The result was very positive and proved that solutions from Neo Monitors were superior in the competition.

- We have searched for many years to find alternative solutions better suited our needs for precise measurements, said Steve Kim, Senior Engineer at SK Innovation.

- Because of the conditions in our refinery, we need high quality products that operate in rough environments over long periods. Our previous solution had trouble with this, said Kim.

- The solution from NEO Monitors has yielded benefits such as reliability, accuracy and quality. We save both time and money with the new analyzers and we plan is to purchase more units next year, said Kim.

"THE SOLUTION FROM NEO MONITORS HAS YIELDED BENEFITS SUCH AS RELIABILITY, ACCURACY AND QUALITY. WE SAVE BOTH TIME AND MONEY WITH THE NEW ANALYZERS AND WE PLAN IS TO PURCHASE MORE UNITS NEXT YEAR" STEVE KIM, SENIOR ENGINEER AT SK INNOVATION

"WE HAVE SEARCHED FOR MANY YEARS TO FIND ALTERNATIVE SOLUTIONS BETTER SUITED OUR NEEDS FOR PRECISE MEASUREMENTS" STEVE KIM, SENIOR ENGINEER AT SK INNOVATION



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"THE RESULT WAS VERY POSITIVE AND PROVED THAT SOLUTIONS FROM NEO MONITORS WERE SUPERIOR IN THE COMPETITION" STEVE KIM, SENIOR ENGINEER AT SK INNOVATION



NEO Monitors is the worlds' largest provider of TDLS gas analyzers. Our innovative products can be purchased through our network of partners. Find your local distributor on WWW.NEOMONITORS.COM

Contact us today: NEO Monitors AS, Prost Stabels vei 22, N-2019 Skedsmokorset, Norway Tel: 47 67 97 47 00. Email: neosales@neomonitors.com